

About the Job.

HouseEazy is a prop-tech startup and an innovative technology company that enables customers to buy or sell ready houses at the click of a button. It aims to revolutionize resale transactions by making them transparent, simple, and quick. The platform offers complete trust & safety, as opposed to the traditional process which is very tedious and complicated.

What You'll Do.

- Achieve targeted sales closures and generate customer walk-ins from the leads assigned
- Lead timely servicing of assigned leads and close sales bookings with customers
- Cultivate and maintain strong relationships with existing channel partners, ensuring their continued engagement and commitment to promoting our services.
- Propose schemes to reduce slow moving inventory/ facilitate fast movement of inventory
- Drive new sales through Channel partners and reference network
- Respond to customer queries sent on mail within agreed timelines
- Track and analyse sales performance metrics, providing regular reports and insights to management

What You'll Need.

- Bachelor's degree in business management, marketing, or related field
- Minimum 1year of proven experience in sales/ business development role, preferably in the real estate or prop-tech industry
- Strong networking and relationship-building skills
- Good communication and presentation abilities
- Results-oriented with a proven track record of meeting and exceeding sales targets
- Strong sales acumen with good sense and adaptation to organization culture
- Must have knowledge of the Noida/Ghaziabad Real-Estate market
- Should be a Go Getter, Team Player and Target Oriented

What You'll Get.

- Be a part of the fast-growing startup defining strategies for the growth of the company.
- Phenomenal work environment, with massive ownership and great growth opportunities
- A young, dynamic, and passionate team
- Industry best perks